

## All Valve Industries Pty Ltd

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## Nearing 30 years in business and with a new direction, All Valve Industries continues to grow strongly.

All Valve expands into process industry and water industry products with the formation of a new "Industrial Products "division.

Nicholas McGloin is heading up the group and is enthusiastic about growth- "We recognised that our years of success servicing the plumbing and light industrial sector have been built on exceptional service and maintaining high stock levels of quality valves sourced from some of the largest manufacturers in Europe.

Our customers know we take care in selecting any new product and ensure we meet all the required Australian Standards and statutory requirements."

This approach continues. Water industry valves, fittings and couplings are sourced from established manufacturers in Europe including respected brands such as Erhard, Belgicast, Bayard and Nova Siria. Valves and fittings for the heavy industrial and energy markets are sourced globally from accredited suppliers meeting API, ISO and EN requirements.

The Industrial Products division offers a vast range of products so customers spend less time approaching a large number of different suppliers, both in Australia and offshore to complete their project requirements.

"Wherever possible, our Industrial Product team will source and offer every line item on an enquiry, using strong supplier relationships across Australia and globally to ensure a complying bid is offered in full, every time."

All Valve Industries is in a unique position in that it is large enough to be able to provide a strong competitive offering, however, small enough that it can react quickly to changes as well as offer personal support to all customers.

All Valve Industries was established in 1988 in Albion Park, NSW. Due to the company's continual growth and development, it has outgrown its premises several times, with the most recent move in 2012 to Kurnell to a 1,200m2 warehouse and 300m2 office area including training and testing facilities.

Nicholas McGloin has worked in business development of industrial products for over 30 years. With experience in the geothermal industry and recent assignments with MRC Global and OneSteel, he is now leading the drive to broaden the All Valve Industries product range to the process engineering and water industries.

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